| | INTRODUCTORY SUB- | TABLE (I)(a) | |
|--|-------------------------------|--|---|
| NAME OF THE COMPANY : PHOENIX IN | | | |
| SCRIP CODE: Y CLASS OF SI | ECURITY: | | |
| QUARTER ENDED: 30/03/2013 | | | |
| | | | [|
| Partly paid-up shares:- | No. of partly paid-up shares | As a % of total no of partly paid-up shares | As a % of total no of shares of the Company |
| | 1 | н н Г | |
| Held by promoter/promoter group | NA | NA | NA |
| Held by public | NA | NA | NA |
| Total-D | | | |
| Oustanding convertible securities:- | No. of outstanding securities | As a % of total no of outstanding convertible securities | |
| Held by promoter/promoter group | NA | NA | NA |
| Held by public | NA | NA | NA |
| Total-E | | | |
| Warrants:- | No. of warrants | As a % of total no of warrants | As a % of total no of shares of the Company, assuming full conversion of warrants |
| Held by promoter/promoter group | NA | NA | NA |
| Held by public | NA | NA | NA |
| Total-F | | | |
| Total paid up capital of the company assuming full conversion of warrants and convertible securities | | 167,89,560 Equity Shares of R | s.10/- each fully paid Up |

| | | ERNATIONAL LIMIT | | | | | | | | | | | |
|------------|----------|--------------------------------|--|---------------|---|--------|--------------------|--|-------------------|---------------------------------|------------------------------|--|--|
| | | IENT SHOWING SHA 30/03/2013 | AREHOLDING OF PERSONS BELON | NGING TO | THE CATI | EGORY | | | | | | | |
| | | | | TOTAL HELD | | SHARES | PLEDG ISE ENCUI | | DETAILS WARRAN | | DETAILS CONVER SECURIT | TIBLE | TOTAL SHARES (INCLUDING UDERLYING SHARES ASSUMING FULL CONVERSION OF WARRANTS AND CONVERTIBLE SECURITIES AS A % OF DILUTED SHARE CAPITAL |
| Sr. No. | FOLIO | DPID-CLID | NAME OF THE SHAREHOLDER | NUMBER | AS A % OF GRAND TOTAL (A+B+C) | NUMBER | AS A % | AS A % OF GRAND TOTAL (A+B+C) OF SUB- CLAUSE (I)(a) | OF | TOTAL NUMBER OF WARRAN | OF CONVER TIBLE | AS A % TOTAL NUMBER OF CONVER TIBLE SECURIT IES OF THE | |
| (I) | | | (II) | (111) | (IV) | (V) | (VI)=V/III* 100 | (VII) | (VIII) | (IX) | (X) |) (XI) | (XII) |
| 1 | | | PHOENIX INTERNATIONAL FINANCE LTD. | 106250 | 0.633 | 0 | 0 | 0 | | | | | 106250 |
| 2 | 0000001 | | D N KALSI | 1600 | 0.01 | 0 | 0 | 0 | | | | | 1600 |
| 3 | 0000004 | | MAYFLOWER MANAGEMENT SERVICES PVT LTD | 2880000 | 17.154 | 0 | 0 | 0 | | | | | 2880000 |
| 4 | 0000005 | | VANGUARD MANAGEMENT SERVICES PVT LTD | 3120000 | 18.583 | 0 | 0 | 0 | | | | | 3120000 |
| | 0000006 | | SPARTAN MANAGEMENT SERVICES PVT LTD | 2880000 | | | 0 | 0 | | | | | 2880000 |
| 6 | 0015062 | | SPARTAN AGRO INDUSTRIES LIMITED | 50200 | 0.299 | 0 | 0 | 0 | | | | | 50200 |
| 7 | 0015063 | | FITZROY EXPORTS P LTD | 16800 | 0.1 | 0 | 0 | 0 | | | | | 16800 |
| 8 | 0015933/ | | PHOENIX OVERSEAS LIMITED | 200 | 0.001 | 0 | 0 | 0 | | | | | 200 |
| 9 | 0022318 | | AJAY KALSI | 2734400 | 16.286 | 0 | 0 | 0 | | | | | 273440 |
| тот | AL | | | 11789450 | 70.22 | 0 | 0 | 0 | | | | | 1178945 |

| (I)(A) STATEMENT SHOWI | NG SHAREHOLD | DING PATTERN | AS ON | | | | | |
|---|----------------------|----------------|-----------|----------------|-------------|--------------|-------------|------------|
| PHOENIX INTERNATIONAL | . LIMITED | | | | | | | |
| SCRIP CODE: Y | QUARTER END | ED: 30/03/2013 | | | | | | |
| Category Category of | Shareholder | Number of | Total | Number of | Total share | holding as a | Shares | Pledged or |
| code | | Shareholders | number of | shares held in | | | otherwise e | encumbered |
| | | | shares | dematerialized | number of s | hares | | |
| | | | | form | As a | As a | Number of | ∆s a |
| | | | | | | percentage | | percentage |
| | | | | | of (A+B) | of (A+B+C) | | |
| 1 | II | III | IV | V | VI | VII | VIII | IX |
| (A) SHAREHOLDING OF PF | ROMOTER AND | PROMOTER GR | ROUP | | | | | |
| (1) Indian | | | | | | | | |
| (a) Individuals (HUF) | | 2 | 2736000 | 0 | 16.296 | 16.296 | 0 | 0 |
| (b) Central Gov/State gov | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (c) Bodies Corporate | | 7 | 9053450 | 106250 | 53.923 | 53.923 | 0 | 0 |
| (d) Financial Inst. Banks | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (e) Any Other (Specify) | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total (A)(1) | | 9 | 11789450 | 106250 | 70.219 | 70.219 | 0 | 0 |
| (2) Foreign | | | | | | | | |
| (a) Individuals nri/ Individuals | /Foreign | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (b) Bodies Corporate | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (c) Institutions | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (d) Any Other (specify) GRO | UP HOLDING | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total (A)(2) | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SHAREHOLDING (AND PROMOTER (A)=(A)(1)+(A)(2) | OF PROMOTER GROUP | 9 | 11789450 | 106250 | 70.219 | 70.219 | 0 | 0 |
| (B) PUBLIC SHAREHOLDIN | IG | | l | | l | | l | |
| (1) Institutions | | | | | | | | |
| (a) Mutual Funds/UTI | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (b) Financial Inst/Banks | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (c) Central Governn Government(s) | nent(s) state | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (d) Venture Capital Funds | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (e) Insurance Companies | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (f) Foreign Institutional Inves | tors | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (g) Foreign Venture Capital I | nvestors | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (h) Any Other (specify) FDI | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| Sub Total (B)(1) | | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |

| (2) Non-Institutions | | | | | | | |
|---|-----------|------------|---------------|-----------|--------|------|------|
| (a) Bodies Corporate | 176 | 780381 | 266381 | 4.648 | 4.648 | N.A. | N.A. |
| (b) Individuals- i. Individual shareholders holding nominal share capital up to Rs. 1 lac | 9084 | 2678655 | 1802604 | 15.954 | 15.954 | N.A. | N.A. |
| (b) Individuals- ii.Individual shareholders holding nominal share capital in excess of Rs. 1 lac. | 17 | 414134 | 365834 | 2.467 | 2.467 | N.A. | N.A. |
| (c) Any other (specify) Non-resident indian./OCB | 17 | 1121008 | 13608 | 6.677 | 6.677 | N.A. | N.A. |
| (d) Any other (specify) Clearing Member | 11 | 5932 | 5932 | 0.035 | 0.035 | N.A. | N.A. |
| (e) Any other (specify) Trust | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (f) Any other (specify) foreign bodies corporates | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (g) Any Other (specify) EMPLOYEE | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (h) Any Other (specify) PAKISTANI SHARE- HOLDERS | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| (i) Any Other (specify) DIRECTOR'S & THEIR RELATIVES | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| Sub Total (B)(2) | 9305 | 5000110 | 2454359 | 29.781 | 29.781 | N.A. | N.A. |
| TOTAL PUBLIC SHAREHOLDING (B)=(B)(1)+(B)(2) | 9305 | 5000110 | 2454359 | 29.781 | 29.781 | N.A. | N.A. |
| (C) SHARES HELD BY CUSTODIANS AND AGA | INST WHIC | H DEP. REC | EIPTS HAVE BE | EN ISSUED | | | |
| (a) DEPOSITORY RECEIPTS | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| Sub Total (C)(1) | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| TOTAL SHARES HELD BY CUSTODIANS AND AGAINST WHICH DEP. RECEIPTS HAVE BEEN ISSUED (C)=(C)(1) | 0 | 0 | 0 | 0 | 0 | N.A. | N.A. |
| Grand Total (A) + (B) + (C) | 9314 | 16789560 | 2560609 | 100 | 100 | 0 | 0 |

| PHOENI | PHOENIX INTERNATIONAL LIMITED | | | | | | | | | |
|---------|--|-----------|--------------------------|--------|--------------------------|--|--|------------------------------------|--|--------|
| STATEN | STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY | | | | | | | | | |
| 'PUBLIC | PUBLIC' AND HOLDING MORE THAN 1% OF THE TOTAL NUMBER OF SHARES. 30/03/2013 | | | | | | | | | |
| | | | | | DETAILS (| | DETAILS OF | - CONVERTIBLE | (INCLUDING UDERLYING SHARES ASSUMING FULL CONVERSION OF WARRANTS AND CONVERTIBLE SECURITIES AS A % OF DILUTED SHARE | |
| Sr. No. | FOLIO | DPID-CLID | | | (A)+(B)+(C) INDICATED | | AS A % TOTAL NUMBER OF WARRANTS OF THE SAME | OF CONVERTIB LE SECURITIE | % w.r.t TOTAL NUMBER OF CONVERTIBLE SECURITIES OF THE SAME CLASS | |
| 1 | 0000003 | | ANIL AGGARWAL | 496000 | 2.954 | | | | | 496000 |
| 2 | 0015064 | | CADET INVESTMENT PVT LTD | 388700 | 2.315 | | | | | 388700 |
| TOTAL | | | | 884700 | 5.269 | | | | | 884700 |

| HOENIX INTERNATIONAL LIMITED | | | | | | | | |
|--|---|---|---------------------|------------------------|---|-----|--|--|
| TATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY | | | | | | | | |
| PUBLIC' AND HOLDING MORE THAN 5% OF THE TOTAL NUMBER OF SHARES. 30/03/2013 | | | | | | | | |
| | | | DETAILS WARRANTS | | DETAILS CONVERTI SECURITIE | BLE | TOTAL SHARES (INCLUDING UDERLYING SHARES ASSUMING FULL CONVERSION OF WARRANTS AND CONVERTIBLE SECURITIES AS A % OF DILUTED SHARE CAPITAL | |
| Sr. No. FOLIO DPID-CLID NAME OF THE SHAREHOLDER | | , | | WARRAN TS OF THE | NUMBER OF CONVERT IBLE SECURITI | THE | | |
| TOTAL | 0 | 0 | | | | | 0 | |

| PHOEN | PHOENIX INTERNATIONAL LIMITED | | | | | | | | |
|--|-------------------------------|-----------|-------------------------|---------------|------------|--|--|--|--|
| STATEMENT SHOWING DETAILS OF LOCKED-IN SHARES 30/03/2013 | | | | | | | | | |
| Sr. No. | FOLIO | DPID-CLID | NAME OF THE SHAREHOLDER | LOCKED SHARES | % OF TOTAL | | | | |
| | | | | | | | | | |
| TOTAL | | | | 0 | 0 | | | | |

| PHOEN | PHOENIX INTERNATIONAL LIMITED | | | | | | | | | |
|-----------|--|-----------------|------------|--|--|--|--|--|--|--|
| (II)(A) S | (II)(A) STATEMENT SHOWING DETAILS OF DEPOSITORY RECEIPTS (DRs) | | | | | | | | | |
| Sr. No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | outstanding DRs | underlying | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | | | | | | |
| 1 | ADR | 0 | 0 | 0 | | | | | | |
| 2 | GDR | 0 | 0 | 0 | | | | | | |
| TOTAL | | 0 | 0 | 0 | | | | | | |

(II)(b) <u>Statement showing holding of Depository Receipts (DRs), where underlying shares held</u> by "promoter/promoter group" are in excess of 1% of the total number of shares

| Sr. No. | the DR | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|--------|---|---|---|
| 1 | NIL | 0 | NIL | 0 |
| 2 | NIL | 0 | NIL | 0 |
| 3 | NIL | 0 | NIL | 0 |
| 4 | NIL | 0 | NIL | 0 |
| 5 | NIL | 0 | NIL | 0 |
| 6 | NIL | 0 | NIL | 0 |
| 7 | NIL | 0 | NIL | 0 |
| 8 | NIL | 0 | NIL | 0 |
| 9 | NIL | 0 | NIL | 0 |
| | | | | |
| TOTAL | • | | 0 | 0.00 |